

Message Text

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ACTION EUR-12

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TO USDOC WASHDC

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USDOC FOR BEWT/TDAD/DOLLISON

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: SOVIET SPECIALIZED EXHIBITION "COTTON 76" --VISIT
OF SOVIET OFFICIAL

REF: MOSCOW A-87, MARCH 13, 1976

1. DURING MEETING APRIL 19, USSR CHAMBER OF COMMERCE AND
INDUSTRY OFFICIALS ADVISED COMMERCIAL ATTACHE THAT THEY PLAN
TO SEND UZBEK MINISTER OF THE COTTON PROCESSING INDUSTRY USMANOV
TO THE UNITED STATES DURING LAST PART OF MAY TO MEET WITH
POTENTIAL PARTICIPANTS IN "COTTON 76" EXHIBITION. CHAMBER
OFFICIALS ASKED WHETHER USDOC/BEWT COULD BE OF ASSISTANCE IN
ARRANGING APPOINTMENTS FOR USMANOV. IN THIS CONNECTION, THEY
NOTED THAT SOLODOV OF US-USSR TRADE/ECONOMIC COUNCIL'S
NEW YORK OFFICE WOULD ALSO BE INVOLVED IN PLANNING USAMANOV'S
VISIT AND WOULD ACCOMPANY USMANOV.

2. COMMERICAL OFFICE HAS DISCUSSED USMANOV VISIT WITH
REPRESENTATIVES OF INTERTEX (GERALD COOPER) AND INTERNATIONAL
HARVESTER. INTERTEX TENTATIVELY PLANS TO PARTICIPATE IN
"COTTON 76" REPRESENTING CONTINENTAL-MOSS-GORDIN AND SIGNODE.
INTERNATIONAL HARVESTER, WHICH HAS A COTTON PICKER ON TEST IN
UZBEKISTAN, IS TENTATIVELY PLANNING TO PARTICIPATE IN EXHIBITION
AND IS DEFINITELY INTERESTED IN HOSTING USMANOV DURING PART OF
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HIS U.S. VISIT.

3. ACTION REQUESTED: COMMERCIAL OFFICE BELIEVES THAT USMANOV'S VISIT OFFERS GOOD OPPORTUNITY TO PROMOTE BOTH PARTICIPATION BY U.S. FIRMS IN "COTTON 76" EXHIBITION AND TO EXPOSE KEY DECISION MAKERS TO CAPABILITIES OF U.S. INDUSTRY IN COTTON PROCESSING AREA. WHILE RECOGNIZING THAT BEWT/TPD'S RESOURCES ARE CURRENTLY STRETCHED VERY THIN, WE HOPE THAT SOME ASSISTANCE IN ORGANIZING CONTACTS FOR USMANOV CAN BE PROVIDED. INVOLVEMENT OF TRADE AND ECONOMIC COUNCIL'S NEW YORK OFFICE SHOULD SERVE TO REDUCE ADMINISTRATIVE BURDEN OF THIS VISIT. COOPER OF INTERTEX WILL CONTACT DOLLISON DURING WEEK OF APRIL 26.
STOESSEL

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